ABOUT TIBA

Created in 2011, the Texas International Business Accelerator (TIBA) program is a part of the University of Texas at San Antonio’s SBDC International Trade Center. The program promotes growth and economic development in the state of Texas by assisting foreign small-and-medium sized companies interested in establishing operations in the state.

TIBA provides one-on-one advising, research, and business development services that are tailored to the needs of every client. TIBA also assists in creating business plans that can be presented to U.S. Citizenship & Immigration Services for visa applications.

Since 2011, the Texas International Business Accelerator has contributed to the creation of over 5,200 jobs and over $190 million in foreign direct investment in Texas.

OUR SERVICES

Investment Business Plan

The Investment Business Plan outlines the company’s strategies, objectives, and performance. The plan includes the following: Business Overview, Market Analysis, Sales Strategy, Employee and Salary Profile, and Financial Projections for up to five years.

Market Analysis / Feasibility Study

Market Analysis and Feasibility Studies identify where and how a business will operate once established. They also provide an in-depth analysis of the industry and area to determine if and how the company can succeed.

National Interest Waiver

TIBA assists with creating a supporting document for National Interest Waiver applications. The document demonstrates the foreign national is well positioned to advance the proposed endeavor and that it has substantial merit and is of national importance.

EB-5 Program

TIBA assists foreign investors through the complex process of obtaining permanent residence, return on investment, and U.S. citizenship through the Employment Based 5th Preference program (EB-5). TIBA offers a detailed business plan designed to meet the needs of EB-5 investment projects for individual investors and/or regional centers.
WHY INVEST IN TEXAS

Texas has a growing economy, outstanding infrastructure, and numerous opportunities to conduct international business. With a state population of more than 28.7 million people, Texas is the second most populated state in the United States. The majority of its residents reside in the major metro areas of Houston, San Antonio, Dallas-Fort Worth, Austin, and Rio Grande Valley.

The Office of the Governor’s economic development strategies focus on the six industries with greatest growth potential:

1. Advanced technology and manufacturing
2. Aerospace, aviation, and defense
3. Biotechnology and life sciences
4. Information and computer technology
5. Petroleum refining and chemical products
6. Energy

**Houston**
- Houston’s economy is primarily driven by the energy industry, particularly oil. However, the aerospace, advanced manufacturing, life sciences, financial services, and transportation industries are also important sectors contributing to the city’s economy.
- The 2019 America’s Best Cities report from Resonance Consultancy ranked Houston as the 11th best large city in the United States due to its population growth, diversity, and high concentration of Fortune 500 companies.

**San Antonio**
- San Antonio’s major industries include biosciences, aerospace, information technology, advanced manufacturing, defense, and financial services.
- The U.S. Census Bureau named San Antonio the second U.S. city with the largest population growth from 2018 to 2019.

**Dallas / Fort Worth**
- Dallas’ major industries include defense, financial services, information technology and data, life sciences, semiconductors, telecommunications, transportation, and processing.
- According to the U.S. Census Bureau, the Dallas - Fort Worth - Arlington metropolitan area had the largest numeric population increase from 2010 to 2019.

**Austin**
- Austin’s key industries include advanced manufacturing, creative and digital media technology, data management, financial services, space technology, life sciences, and clean technology.
- In 2019, Wallet Hub ranked Austin as the fourth best large U.S. city to start a business in due to its favorable business environment and access to resources.

*Chief Executive Magazine has named Texas the “Best State for Business” for sixteen consecutive years. The state is recognized for its low taxes, fair regulations, and well-prepared workforce.*

Institute for Economic Development
The University of Texas at San Antonio