UTSA The University of Texas at San Antonio™

ABOUT TIBA

Created in 2011, the **Texas International Business Accelerator (TIBA)** program is a part of the University of Texas at San Antonio's SBDC International Trade Center. The program promotes growth and economic development in Texas by assisting foreign small-and-medium sized companies establish operations in the state.

TIBA provides **one-on-one advising**, **research**, and **business development services** tailored to every client's needs. TIBA also assists in creating **investment business plans** that can be presented to U.S. Citizenship & Immigration Services for visa applications.

Since 2011, **the Texas International Business Accelerator** *has contributed to the creation of over* **5,340 jobs** and over **$226 million in foreign direct investment** *in Texas.*

OUR SERVICES

Investment Business Plans

The **Investment Business Plan** outlines the company's strategies, objectives, and performance. The plan includes the following: Business Overview, Market Analysis, Sales Strategy, Employee and Salary Profile, and Financial Projections for up to five years.

Market Analysis / Feasibility Study

Market Analysis and Feasibility Studies identify where and how a business will operate once established. They also provide an in-depth analysis of the industry and area to determine if and how the company can succeed.

National Interest Waiver

TIBA assists with creating a supporting document for **National Interest Waiver applications**. The document demonstrates the foreign national is well positioned to advance the proposed endeavor and that it has substantial merit and is of national importance.

EB-5 Program

TIBA assists foreign investors through the complex process of obtaining permanent residence, return on investment, and U.S. citizenship through the **Employment Based 5th Preference program** (EB-5). TIBA offers a detailed business plan designed to meet the needs of EB-5 investment projects for individual investors and/or regional centers.

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*Chief Executive Magazine has named Texas the "**Best State for Business**" for **eighteen consecutive years**. The state is recognized for its low taxes, fair regulations, and well-prepared workforce.*

WHY INVEST IN TEXAS

Texas has a growing economy, outstanding infrastructure, and numerous opportunities to conduct international business. With a state population of more than 29.5 million people, Texas is the second most populated state in the United States. The majority of its residents reside in the major metro areas of Houston, San Antonio, Dallas-Fort Worth, Austin, and Rio Grande Valley.

The Office of the Governor's economic development strategies focus on the eight industries with greatest growth potential:

1. **Advanced manufacturing**
2. **Aerospace, aviation, and defense**
3. **Biotechnology and life sciences**
4. **Energy**
5. **Information technology**
6. **Petroleum refining and chemical products**
7. **Corporate services**
8. **Creative industry**

Houston

- Houston's economy is primarily driven by the energy industry, particularly oil. However, the advanced manufacturing, aerospace and aviation, life sciences and biotechnology, digital technology, and transportation and logistics industries are also important sectors contributing to the city's economy.
- Houston ranked seventh in fDi Intelligence's list of Americas Cities of the Future for 2021/2022 due to its economic potential, business friendliness, human capital and lifestyle, cost effectiveness, and connectivity.

San Antonio

- San Antonio's major industries include aerospace, biosciences, cybersecurity, financial services, manufacturing, and technology
- The U.S. Census Bureau named the San Antonio-New Braunfels area the eighth fastest-growing metro in the United States in 2021.

Dallas / Fort Worth

- Dallas' major industries include defense, financial services, information technology and data, life sciences, semiconductors, telecommunications, transportation, and processing.
- According to the U.S. Census Bureau, the Dallas-Fort Worth-Arlington metropolitan area was the fastest growing metro by population in 2021.

Austin

- Austin's key industries include advanced manufacturing, clean technology, creative and digital media technology, data management, financial services, life sciences, and space technology.
- Milken Institute ranked Austin the second best-performing large U.S. city in 2022 based on jobs, wages, salaries, technology output, and other metrics.