Test your company’s readiness to begin importing. The more statements below that apply to your company, the more prepared you are to begin.

My Company…

- knows the import procedures for buying and bringing products from other countries.
- has already defined the HTS code for the product(s) it wants to import.
- can dedicate resources (time, money, personnel, etc.) to the import process.
- knows the costs involved in importing the product (freight, duties, processing fees, etc.).
- has calculated the landed price of the imported product.
- is aware of the financial advantages of importing products from NAFTA and other FTA territories.
- has staff able to deal with foreign sellers and potentially traveling to their facilities.
- has defined the intended domestic buyers for the product.
- has defined the type of supplier it needs.
- has prepared a marketing plan with strategies and goals to sell the imported products domestically.

Contact

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